



SSC Procurement Presentation to the Public Sector Chief Information Officer Council (PSCIOC)

February 28, 2019



Shared Services
Canada

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Canada

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Summary

1. Current Context
2. Understanding the Nature of Federal, Provincial, and Territorial Procurement Partnerships
3. Pilot Opportunity: Notebook National Master Standing Offer
4. Discussion

Current Context

- In 2015, Shared Services Canada (SSC) received Order in Council 2015-1071 that enables the Department to optionally serve the broader public sector within or outside Canada.
- SSC has been participating in the ADM oversight committee on Collaborative Procurement for the last 3 years.
- SSC procurement officials have been observing the FPT Procurement Directors Working Group meeting on an ongoing basis.
- SSC has been principally focused on its mandate to Government of Canada partners and clients .
- Procurement officials have committed to investigate the feasibility of opening contract vehicles to Provincial, Territorial, and MASH sector organizations within three years.

Understanding the Nature of Federal-Provincial-Territorial Procurement Partnerships

- OIC 2015-1071 enables SSC to provide its services optionally to: a government of a province or municipality in Canada, a Canadian aid agency, a public health organization, an intergovernmental organization, or a foreign government, so long as there are no additional costs incurred by or additional resources allocated by Shared Services Canada.
- The Canadian Collaborative Procurement Initiative (CCPI) enables provinces and territories, and by extension their MASH sectors, to access Government of Canada procurement vehicles. This reduces duplication of work among procurement professionals across Canada and extends favourable pricing and terms and conditions to provincial and territorial jurisdictions.
- Master User Agreements between SSC and each province and territory participating in CCPI will need to be developed. Currently, all 3 territories and 7* provinces actively participate in CCPI.
- A commodity based market analysis and extensive industry engagement is required in preparation for opening a vehicle to provinces, territories, and MASH sector.
- Engagement with provinces and territories is also critical to ensure interest and anticipated business volume.

Pilot Opportunity: SSC's Notebook National Master Standing Offer (NMSO)

- SSC is in the planning stages of retendering the notebook component of the Microcomputer National Master Standing Offer (NMSO).
- Provinces and territories have voiced interest in the past about SSC's pricing and savings opportunities within our procurement standing offers, including the Microcomputer NMSO.
- It is currently expected that the Request for Standing Offer (RFSO) will be solicited during 2019-2020 with contract(s) award occurring in Q2-Q3 2019-2020. SSC will revise categories based on current technical specifications and variety of devices within the marketplace (tablets, hybrids, etc.).
- This represents an opportunity to explore benefits to open up one SSC instrument to the FPT and MASH community.
- Potential benefits:
 - 1) Savings on goods purchased through collaborative procurement for P/T and MASH,
 - 2) Internal organization process savings for P/T and MASH,
 - 3) SSC will increase its buying power through collaborative procurement, and
 - 4) Increased collaboration with provinces and territories.

Points for Discussion

- Is collaborative procurement an effective lever for increased interoperability between federal, provincial, territorial and other public entities?
- Competitive environment and socio-economic considerations:
 - Ensure that consolidation of procurement does not negatively impact existing vendors across Canada, and
 - Maintain the objective of leveraging procurement for socio-economic benefits.
- How well does collaborative procurement apply to emerging technologies, such as cloud computing?
- SSC's GC cloud procurement vehicle includes sufficient scope for SSC to offer public cloud services to its full range of clients, including other levels of government.
 - It is anticipated that sources of supply for Protected B data will be implemented from June 2019 on, with awards for data up to Protected A following later in the year.
 - Level of effort/complexity to open the vehicle to provinces and territories has not been explored.